The below rates are wholesale, and are subject to a brokerage fee of $2.000 \%$ of the loan amount, plus a $\$ 995$ loan processing fee. Please note that the lender charges a $\$ 1,295$ administration / underwriting fee. Rates and terms are subject to change without notice. For real estate professionals only. Not for the general public. Not a commitment to lend.

GENERAL INFORMATION

| Credit Tier | "A" | "A-" | "B" | "B-" | "C" |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Min FICO | $\geq 70$ | $\geq 65$ | $\geq 60$ | $\geq 55$ | $\geq 500$ |
| <50\% LTV | 4.750\% | 4.999\% | 5.999\% | 6.625\% | 7.750\% |
| $\leq 60 \%$ LTV | 4.875\% | 5.125\% | 6.250\% | 7.250\% | 7.875\% |
| $\leq 65 \%$ LTV | 4.999\% | 5.250\% | 6.375\% | 7.375\% | 8.250\% |
| $\leq 70 \%$ LTV | 5.250\% | 5.500\% | 6.625\% | 7.625\% |  |
| <75\% LTV | 5.625\% | 5.875\% | 7.125\% | 7.999\% |  |
| <80\% LTV | 5.875\% | 6.250\% | 7.375\% |  |  |
| $\leq 85 \%$ LTV | 6.750\% | 6.999\% |  |  |  |
| <90\% LTV | 7.500\% |  |  |  |  |
| Margin | 2.950\% | 3.500\% | 3.950\% | 4.500\% | 4.950 |
| Max Mtg Late (12-mth) | $0 \times 30$ | 1×30 | 0×60 | $0 \times 90$ | * |
| * Loans with under a 5 | 00 FICO or | pecial Circum | stance are | Onsidered | se-by- |
| Max LTVs | "A" | "A-" | "B" | "B-" | "C" |
| Purchase | 90\% | 85\% | 80\% | 75\% | 65\% |
| Rate/Term Refi | 85\% | 85\% | 75\% | 70\% | 65\% |
| Cash Out Refi | 80\% | 80\% | 75\% | 70\% | 65\% |
| CLTV** | 90\% | 85\% | 80\% | 75\% | 65\% |
| ** CLTV $+5 \%$ for LTV -58 CITV Increase | \%, Can not e | xceed 90\% | AX CLTV, N | x Adjustm |  |
| Seasoning | "A" | "A-" | "B" | "B-" | "C" |
| Bankruptcy | $\geq 3$ Years | $\geq 2$ Years | $\geq 2$ Years | $\geq 1$ Year | Settled |
| Foreclosure | $\geq 3$ Years | $\geq 2$ Years | $\geq 2$ Years | $\geq 1$ Year | Settled |
| Short Sales | $\geq 2$ Years | $\geq 1$ Year | Settled | Settled | Settled |
| Deed-in-Lieu | $\geq 2$ Years | $\geq 1$ Year | Settled | Settled | Settled |
| Rural Adjustment | 0.250\% | 0.250\% | 0.375\% | 0.500\% | 0.500\% |
| Rural Max Loan Amt | \$1.5M | \$1.5M | \$750k | \$750k | \$500k |
| Buy-Up/Down on a Case-by-Case. Ask your Account Executive for details. |  |  |  |  |  |

ADJUSTMENTS

| Description | Rate | Note |
| :---: | :---: | :---: |
| Lender Paid | 0.500\% | 1.250\% Lender Paid Compensation - Available on Credit Grades A / - / B |
| Lender Paid | 1.000\% | 2.000\% Lender Paid Compensation - Available on Credit Grades A / A / B |
| 1-Month Bk Stat | *** | See Program Guide Below |
| VOE Program | 0.250\% | See Program Guide Below |
| Alt Doc - Bk Stmts | 0.125\% | PERSONAL Account, OO (Credit Grades A / A- / B) or NOO (All Grades) |
| Alt Doc-Bk Stmts | 0.250\% | BUSINESS Account, OO (Credit Grades A / A / B) or NOO (All Grades) |
| ATR-in-Full | 0.500\% | Credit Grades A / - / B |
| 7/1 Hybrid ARM | 0.125\% | Pricing in Grid is for a $5 / 1$ Hybrid ARM |
| 30-Year Fixed | 0.250\% | Pricing in Grid is for a $5 / 1$ Hybrid ARM |
| Interest Only | 0.250\% | Self Employed Borrowers with Loan |
| $250K - Credit Grades A / - / B |  |  |
| Second Home | 0.250\% | LTV/CLTV Limited to Gray Shaded Area to left |
| ${ }^{\text {ITIN}}$ | 0.500\% | LTV/CLTV Limited to 75\% Purch. / 70\% Refi, \$1M max loan Amt. Full Doc Only |
| Non Owner (NOO) | 0.250\% | LTV/CLTV Limited to Gray Shaded Area to left (Max 70\% for Refinance) |
| <\$ 100,000 | 0.500\% |  |
| <\$ 150,000 | 0.250\% |  |
| 2\$ 750,000 |  | LTV/LLTV @ -5\% Purch \& R/T, -10\% C/0, No "C" Grade |
| 2\$ 1,000,000 | 0.250\% | OO Only, LTV/CLTV @ -10\% Purch \& R/T, -15\% C/O, No C Grade |
| 2\$ 1,500,000 | 0.500\% | OO Only, LTV/CLTV @ -10\% Purch \& R/T, -15\% C/O, A, A-, \& B Only Max Cash-in-Hand >65\% LTV is $\$ 300,000$ for Loan Amounts $>\$ 1 \mathrm{M}$ |
| 2 \$ 2,000,000 | 0.625\% | OO Only, LTV/CLTV @ -10\% Purch \& R/T (Max 75\%), -15\% C/O, A, A-, \& B Only Max Cash-in-Hand $>60 \%$ LTV is $\$ 500,000$ for Loan Amounts $>\$ 2 \mathrm{M}$ |
| 2 \$ 3,000,000 | 0.625\% | OO Only, LTV/CLTV max 65\%/60\% for Purch/Refi, A \& A- Only |
| Condo South FL | 0.250\% | Max LTV/CLTV 75\% Condos in Broward or Dade County FL |
| 2-4 Unit Property | 0.250\% | Max LTV 80\% 00, $75 \%$ NOO |
| Condotel | 0.250\% | Purchase: $75 \%$ Max LTV \& Refinances: $70 \%$ Max LTV |
| Non-Warr Condo | 0.375\% | Purchase: $75 \%$ Max LTV \& Refinances: $70 \%$ Max LTV |
| Rural Property | *** | See Program Limits in Rate Grid - Max LTVs, $70 \%$ Purchase \& 65\% Refis |

general information


ONE-MONTH BANK STATEMENT PROGRAM
Minimum 650 FICO / Rate adjustment - "A" or "A A " respective Tier:
0.250 @ $\geq 750$ FICO
0.375 @ $\geq 725$ FICO
$0.500 @ \geq 700$ FICO
0.625 @ 2650 FICO

TV: $75 \%$ Purchase / $70 \%$ Refinance
elf Employed Borrowers Only
atest Mth Pers Bank Stmt / No NSF's / Positive ending balance
VERIFICATION OF EMPLOYMENT ("VOE") PROGRAM Borrower qualifies on VOE documentation exclusively
Available to "A" \& "A-" Tiers
TV: $75 \%$ Purchase / $70 \%$ Refinance
Two year history with submitting employer \& prefunding VVOE

ADDITIONAL GUIDELINES TO:
ONE-MONTH BANK STATEMENT PROGRAM VERIFICATION OF EMPLOYMENT ("VOE") PROGRAM Credit Depth:
Min one account $\geq 5$-years $\&$ two accounts $\geq 2$-years each
Five year seasoning from $\mathrm{FC}, \mathrm{SS}, \mathrm{DIL}, \mathrm{BK}$
Twenty four (24) month recent mortgage history required No mortgage delinquency last five (5) years
No charge offs, collections, or tax liens ast th
No charge offs, collections, or tax liens last three (3) years
Owner Occupied Transactions
SFR / Condo / Townhouse - Property Condition Good / No Rural
FTHB: $65 \%$ Max LTV/CLTV
Max $\$ 1 \mathrm{M}$, Max $50 \%$ Gift Funds, Min 12-Month Rental History
. 500 Additional Rate Adjustment for FTHB

| Administration / Underwriting / Commitment Fee - $\$ 1,295$ |
| :---: | :---: | :---: |
| $\begin{array}{c}\text { *Broker Origination Points and Fees are limited to the lesser of (a) } 3.0 \% \text { of the loan amount } \\ \text { and (b) the maximum allowable by Federal \& State High Cost thresholds. }\end{array}$ |

Broker Compensation including Processing Fees can be individually (i) Borrower Paid OR (ii) Lender Paid.

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