The below rates are wholesale, and are subject to a brokerage fee of 2.000% of the loan amount, plus \$995.00 loan processing fee. Please note residential and commercial lender fees indicated below. Rates and terms are subject to change without notice. For real estate professionals only. Not for the general public. Not a commitment to lend.

December 15, 2016

Credit Grade "A+"	Up to LTV	Rates / Points
750+ Fico	45%	6.990 / Par
Mtg 0x30 (12 months)	55%	7.125 / Par
No BK 2 Years	60%	7.250 / Par
No Short Sale 3 years	65%	7.375 / Par
No FC Last 3 years	70%	7.490 / Par
Purchase 75%	75%	7.990 / par
Refi 70%		
Credit Grade "A"	Up to LTV	Rates / Points
700+ Fico	45%	7.250 / Par
Mtg 0x30 (12 months)	55%	7.375 / Par
No BK 2 Years	60%	7.500 / Par
No Short Sale 3 years	65%	7.625 / Par
No FC Last 3 years	70%	7.750 / Par
Purchase 75%	75%	8.500 / par
Refi 70%		
Credit Grade "A-"	Up to LTV	Rates / Points
650+ Fico	45%	7.750 / Par
Mtg 0x30 (12 months)	55%	7.875 / Par
No BK w/in 2 years	60%	7.990 / Par
No Short Sale 3 years	65%	8.125 / Par
No FC Last 3 years	70%	8.250 / Par
Purchase 75%	75%	8.990 / Par
Refi 70%		
Credit Grade "B"	Up to LTV	Rates / Points
600+ Fico	45%	8.375 / Par
Mtg 1x30 (12 months)	55%	8.625 / Par
No BK w/in 2 years	60%	8.875 / Par
No Short Sale 3 years	65%	9.125 / Par
No FC Last 3 years	70%	9.625 / Par
Purchase 70% - Refi 65%		

- Gift Funds & Non Seasoned Assets
  - 0 Up to 70% LTV
- NO 1040's!
- NO Schedule E's!
- NO 4506 Forms!
- **NO Impounds Required!**
- **NO Income Stated**
- **NO Income Verified**
- Appraisals Start @ \$395!!! (average SFR in MMA)

# **See Our Hard Money Product For The Following!!**

<500 Ficos No prepay product BK < than 1 year Foreclosure < than 1 year Properties w/ deferred maintenance Loan Amounts < \$100,000 Loan Amounts >\$2.000.000 Properties not in Metropolitan areas



### Area of Lending:

AZ, CA, CO, FL, GA, ID, KS, MT, NC, NE, NJ, NM, NY, OK, OR, SC, TX, UT, VA, WA, WY (lice ed broker required for AZ, KS, MT, NE, OR & UT)

### Occupancy:

- N/O/O and Investment purposes only.
- FTHB, Renters or borrowers that are "buying up" in value, size or property are not allowed on this product.

# Property Types Residential:

- SFR, Condo, Townhouse, 2 4 Units
- Available in all states listed above
- $\leq$  70% LTV must be located in metropolitan areas > 70% LTV must be located in major metropolitan areas

### **Property Condition:**

- Property must show "Pride of Ownership"
- See Hard Money product for properties with deferred maintenance

### Loan Terms:

3. 5 and 7 year interim fixed variable rate 30 year fully amortized product Index - 6 month Libor – Margin 7.95 – Caps 2/1/6 - Floor = Start Rate

### **Prepayment Protection:**

- Term of prepay protection 3 Years.
- Type of Prepay.
  - Level 1 5% of loan amount standard prepay.
- Level 1 5% of loan amount standard preparation
  Level 2 6 months interest on 80% of the balance.

## Rate Lock:

Rate floats until DOCS are ordered

### **Loan Amounts:**

- \$100k \$2 Million (A+, A and A- Grades)
- \$100k \$1 Million (B Grade)
- For larger loan amounts see our Hard Money product

### DSCR:

No DSCR calculated!!!

## Proof of Property Income is as follows:

Residential – Copy of Leases

**Maximum Broker Points: 5%** 

Leases: All leases must be non-arm's length and at market rent

Lending to: Individuals | Corporations | LLC | LLP | Family Trusts

## Ancillary fees paid through closing:

- Residential
  - \$1,495 Underwriting fee
  - \$555 Doc fee if owned in an entity

# Sub Prime Product Add-Ons / Reductions:

<u>Description</u>	<u>Rate</u>	Cost	<u>Notes</u>
Purchase			
Refinance	+25bps		
3 year fixed			
5 year fixed	+25bps		
7 year fixed	+50bps		
1 yr. reduction to PP	+50bps		Minimum Prepay is 1 year
Level 1 Prepay			
Level 2 Prepay	+50bps		
I/O for term of fixed period	+25bps		Max LTV 70%
Rate buy down	-50bps	+100bps	Minimum Rate = 6.99
Rebate 1 point	+50bps		Max rebate 2 pts must be
			accompanied by 3 yr pp A+, A and
			A- credit only
Residential > \$1 Million			65% Max LTV
No Impounds	+50bps		Max LTV 70%
Non Seasoned Down Payment	'		Max LTV 70%
Foreign Natnl w/ US. credit	+25bps	+50bps	*70% Purchase – 65% Refinance
>70% LTV	'		All down & closing costs must be
			sourced & seasoned for 60 days
FL, GA, NC, NJ, NY, SC, VA			A+, A, A- grades only (Max Itv
12, 37, 110, 111, 30, 471			65% cash out)
Florida			All loans must be made to an LLC
			or Corporation.
NJ		+200bps	No Pre Payment penalty allowed
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